



High Commission of India  
Dar es Salaam

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**NOTICE INVITING TENDER/**  
**REQUEST FOR PROPOSAL**

***Closed bids*** are invited from competent and experienced market research agencies:

**Market Study on Mining Sector in  
Tanzania and Opportunities therein for  
Indian companies**

Detailed Terms of Reference are available on High Commission's website [www.hcindiatz.gov.in](http://www.hcindiatz.gov.in)

For further queries, kindly contact the Commerce Wing of the High Commission at Email: [comm.desalaam@mea.gov.in](mailto:comm.desalaam@mea.gov.in) or  
Tel: +255-699 877 371(9:00 AM to 5:30 PM).

**Last Date for Submission of Bids:**  
**29<sup>th</sup> December, 2025 | 2.00 PM EAT**

## **High Commission of India**

**Dar es Salaam**

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# **Market Study on Mining Sector in Tanzania and Opportunities there in for Indian companies**

## **TERMS OF REFERENCE**

1. **Introduction:** The High Commission of India, Dar es Salaam, hereinafter referred to as the 'Client' is seeking proposals from qualified firms, agencies and consultants, hereinafter referred to as the 'Bidder,' with experience in Market Research for conducting a study on **Mining Sector in Tanzania and Opportunities therein for Indian companies.**

2. **Scope:**

This survey aims at providing brief but complete information and insights for prospective Indian traders and investors interested in trading and investing in Tanzania's mining sector. Therefore, it is to address practices, legal, regulatory, and fiscal environments that are currently present in Tanzania's mining sector. The main focus is to assist Indian stakeholders by providing hints on exploration of some opportunities available for Trade and Investment in Mining Sector in Tanzania. The market study will focus on the following aspects:

- a. **Tanzania's Mineral Sector in brief**

- To assess Tanzania's current status of mineral sector, identify potential minerals for India's import and Investment (Critical minerals for energy transition and Industrial minerals).

- b. **TRADE**

- Trade in Mining sector, opportunities on India's Importation of minerals from Tanzania, and India's Export of machinery, equipment, chemicals and technology that demanded by Tanzania.

- c. **Export Potential :** Potential of Tanzania critical minerals which can be economically exported to India

- (i) **India's Import of minerals from Tanzania (Minerals of Interest for India's import)**

- Gold, Tanzanite, Diamonds, Copper, Cobalt, Lithium, Nickel, Cobalt, Cadmium, REE Minerals, Phosphates, Graphite, Gypsum, Uranium, etc.

- (ii) **Available Ore Processing Technology for various Mineral Commodities**
- (iii) **Present scenario of Environmental and Social Impact Assessment in Tanzania for Mining and processing Projects**
- (iv) **Key Aspects of Minerals Trading in Tanzania**
  - Types of Minerals Traded (variety of minerals currently traded in Tanzania)
  - Trading Venues (Mineral trading network- markets and buying centers)
- (v) **Mining & Mineral Processing Regulations in Tanzania**
  - Mineral Concession Regulation of Tanzania and various types of Mining Licenses (PL/PML/ML/SPL)
  - Mineral Processing Licenses
- (vi) **Trade Policies and Regulations**
  - Gold Regulations
  - Mineral Trading Licenses in Tanzania
  - Tanzania's minerals export regulations
  - Fees and Royalties (what are they and how much)
  - Export Permits
  - Tariff structures
  - Non-tariff barriers
  - Standards and Certification to ensure compliance for Export of minerals (CoO, etc.)
- (iv) **India's Export for mineral sector in Tanzania**
  - To assess Tanzania's current mineral production capacity, identify potential bottlenecks, and understand the mineral machinery, equipment, explosives, chemicals, etc. diversification that can be procured from India.
- (v) **To identify Tanzania's market demand for the Indian products**
  - Mineral Exploration technology and Consulting Services
  - Types of mining-machineries and equipment
  - Types of mining chemicals
  - Types of technology required, etc.
- (vi) **Trade Policies and Regulations**
  - Tanzania's import regulations on the mentioned products
  - Tariff structures
  - Non-tariff barriers
  - Standards and Certification to ensure compliance for the imported goods/products from India, etc.
- (vii) **Logistics and Port facilities for Export to India**
- (viii) **Other important Notes**
  - Any other current information about minerals related trading in Tanzania
- (ix) **Contact details and brief profiles of key players in Mineral sector in Tanzania**
  - Government institutions/Authorities
  - Chambers and Associations

- Mineral Commodity wise Major Exporters and Importers/Dealers in the sector (at least 15)

#### d. **INVESTMENT**

- The main objective is to identify opportunities available for Indian companies to invest in mining sector in Tanzania, understanding necessary policies and procedures, contacts and brief profiles of key stakeholders including authorities and supporting institutions in the process of investment in Tanzania.

Putting into consideration Tanzania is encouraging foreign investments in mining, exploration, and mineral beneficiation, including the development of jewelry, smelters, and refineries.

##### (i) **Salient Features of Mining in Tanzania**

- General
- Local and Foreign Participation in Mining
- State Participation
- Compensation and Relocation
- Mineral Royalties and Inspection Fees

##### (ii) **Procedures (step by step) for Applying for Mineral Rights in Tanzania**

- Application for Prospecting Licence (PL)
- Application for Mining Licence (ML), or Special Mining Licence (SML)
- Application for Primary Mining Licence (PML)
- Application for Mineral Processing Units
- Application for Licence for Dealing in Minerals

##### (iii) **Fees payable for applying mineral rights**

- Types of Mineral Rights (Divisions A, B, C, and D; Lapidary Licence)
- Application Fees
- Application Fees for renewal
- Application For a Certificate of Suspension
- Application for a Certificate of Amalgamation
- Application for a Certificate of Surrender
- Preparation Fees
- Annual Rents Payable for all Mineral Rights other than Mineral Rights under Division D
- Annual Rents for Minerals under Division C
- Different kinds of payments made to the government

##### (iv) **Necessary Procedures for Company Registration in Tanzania**

- Steps for company registration (including fees payable)
- Concerned Authorities

##### (v) **Local Content and Local Shareholding laws**

- Cover the laws and regulation in this respect and present the requirements under the law in Tanzania.

(vi) **ESG & Environmental compliance requirements**

- There are lot of environmental concerns and clearances required for a project in mining sector. This should be elaborately covered in the report

(vii) **Section on the infrastructure availability for logistics management in Mining Sector**

- Availability of infrastructure can be a major factor in arriving at the feasibility of a Mining sector project.

(viii) **Regional Competitiveness & Sector Risk Analysis**

- Elaborate regional competitiveness of mining sector and provide a detailed risk analysis for the sector.

(ix) **Contacts and Brief profiles of Key Authorities and Supporting Institutions**

- A list of major stakeholders in doing business and investment facilitation in the Mining sector; these including:

- The Ministry of Minerals
- The Mining Commission
- Geological Survey of Tanzania (GST)
- State Mining Corporation (STAMICO)
- Tanzania Investment and Special Economic Zones Authority (TISEZA)
- Tanzania Mineral Dealers Association (TAMIDA)
- Tanzania Mining Industry Suppliers Association (TAMISA)
- Business Registration and Licensing Agency (BRELA), etc.
- Tanzania Chamber of Commerce, Industry and Agriculture (TCCIA)

3. **Eligibility & Evaluation:** Market Research Agencies who can establish credentials as a consultant in the concerned field, with documentary proof of having done similar work in the past, is eligible to be a 'Bidder' and participate in the bidding process.

The Researcher should be available for Consultations with Commercial Wing of the High Commission before, during and after the research for necessary additions or omissions to attain the final draft.

The internal evaluation and decision of the Client in this regard shall be binding, and no explanation is to be offered or expected.

4. **Deliverables:** Upon completion of the market study, the following deliverables will be expected by the Client:

- a. **Brief but fully informative report,** in English Language summarizing the research findings, including detailed analysis and recommendations.
- b. **Statistical data,** figures and charts if any, and comparative analysis – Especially on advantage of cost for Indian products in mining sector- etc.

- c. **Recommendations** with regard to sector specific opportunities and stakeholders with potential for collaboration between India and Tanzania (Private and PPP).
- d. **Ten printed hard copies**, at least ten copies of printed report.
5. **Timeline:** The market study is expected to be completed by **2 February 2026**, with the following key milestones:
- a. Research planning and methodology development.
  - b. Data collection and analysis.
  - c. Comparative analysis and report writing.
  - d. Presentation of the final report.
6. **Confidentiality:** All data and information collected during the market study will be treated with strict confidentiality. Any personal data collected will be anonymized and used for research purposes only.
7. **Custodian of Report:** The end product that is the Market Research shall be the sole propriety of the Client (The High Commission of India in Dar es Salaam) and the Client will have the full freedom to use its contents as deemed appropriate. The report shall prominently carry the emblems and logos as provided and desired by the Client and shall not in any direct or indirect way carry endorsements, emblems, logos, credits or mention of affiliations with the Bidder and/or any agency or individual involved in generating/ printing the report.
8. **Submission of Bids:** Closed Financial Bids (in Tanzanian Shilling only) for the Market Study on 'Mining Sector in Tanzania and Opportunities therein for Indian companies' covering all credentials as per para 3, should be submitted in a large sealed envelope, marked as **Tender for Market Study on Mining Sector in Tanzania and Opportunities therein for Indian companies**. Addressed to '**Commercial Representative**' High Commission of India, 213/51 Shaaban Robert Street, Dar es Salaam, not later than **29<sup>th</sup> December, 2025 at 2.00 PM EAT**. Any tender received after this date and time will not be considered.
9. **Opening of Bids:** Bids will be opened at Conference Room, High Commission of India, Dar es Salaam. Applicants may send their representative to be present during opening of bids after obtaining prior permission from the High Commission of India, Dar es Salaam.
10. **Payment Terms:** The payment for the services provided will be 100% upon completion of the assigned task and as such **no advance payment shall be made**. The payment will only be made in the form of a cheque to firm/agency name as provided by the Bidder.

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